

curriculum vitae



VINODH KUMAR RK

CONTACT & ADDRESS

B belgal thanda
Near water tank main road
B belgal post 583115
Ballari taluk & dist
7022772109
Vinodsam123@gmail.com

PROFESSIONAL SUMMARY

Dynamic sales professional with proven success at WheelsEye, excelling in customer relationship building and sales strategy development. Adept at enhancing customer engagement and driving revenue growth through effective complaint handling and up-selling techniques. Currently thriving as a Store Manager, delivering exceptional customer service and fostering strong client connections.

Ability to establish strong customer relationships and effectively identify customer needs. Proven track record of meeting and exceeding sales objectives,

PERSONAL INFORMATION

Dob : 13/05/1999
Gender: Male Marital Status: Un-Married
Religion: Hindu.

Hobbies & interests

Listening to Music & Writing Quotes &

EDUCATION

SSLC (Little Flowers High School)

PU pcmb COLLAGE IN (Nandi International School & Collage)

BFA (BACHELOR OF FINE ART)

Sri Bhavani Lalitha Kalamandhir Vishwavidhyalaya, Kannada

University.

EXPERIENCE

SALES PERSON

In mahveer marketing

Parle-G Company, Ballari, Karnataka

May-2020 to 2021 march

Work from home

SALE EXECUTIVE @ Wheels Eye

Feb26. 2021 to march 2023

STORE MANAGER

Currently working @

THE ARVIND STORE LTD (lotus ind enterprise),

Ballari, Karnataka joined in 1.10.2022

Provided leadership and motivation to team members to increase productivity and efficiency within the store. Trained staff on proper cash handling procedures including daily deposits, credit card payments, and end-of-day reconciliation of register funds. Interviewed and hired prospective employees according to team needs. Solved problems and resolved conflicts for team members and customers. Created weekly work schedules to meet staffing needs while controlling labor costs. Addressed employee issues, performed corrective actions, and terminated employment when necessary. Evaluated customer feedback and complaints to locate weaknesses and improve service.

Playing Carrom.

Disclaimer

Here by declare that all the above information is true to the best of my knowledge and belief.

Attributes & strengths

Willing to learn new things and contribute to the growth of organization Ability to mingle well in the group and adaptive to any kind of situation Quick learner and adaptive nature Being honest and taking responsibility for actions.

Languages known

English -advanced

Kannada - advanced

Hindi - advanced

Telegu - advanced

Lambani - fluent

skills

Customer service

Customer relationship building

Customer care

Relationship building

Sales strategy development

Active listening

Customer engagement

Sales management

Up-selling

Complaint handling

Date : 20.02.2025

Place : Ballari

Yours faithfully,

Vinodh kumar rk