
Shridhar Dhanaji Nalawade

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OBJECTIVE

I am a highly driven recent business school graduate seeking a full-time position in finance where I can lend my knowledge of market analytics to help your organization improve profitability.

EXPERIENCE

24/07/2023 -
24/07/2024

- **Sales Officer**
HDB Finance Ltd
Handle customer portfolio
Creation of Leads

10/09/2024 -
05/01/2025

- **Relationship Officer 2**
Axis Bank Ltd
Create Saving /Current/ Demat accounts
Handle customer portfolio

10/03/2025 -

- **Customer Relationship Officer**
SMFG India Credit Co. Ltd
Lead creation on CRM
Follow up with customer
Sharing Email and coordinate with branches

EDUCATION

2018

- **Maharashtra State Board**
SSC
62%

2020

- **Maharashtra State Board**
HSC
70%

2023

- **University of Mumbai**
TY BCOM
62%

SKILLS

- Active Listening
- Adaptability
- Collaboration
- Communication
- Customer service
- Decision making
- Teamwork
- Planning and coordination

LANGUAGES

- English
- Hindi
- Marathi