



MOHAMMED TAHIR

Manager

About Me

A competent professional with over 9 year 5 months qualitative experience in retail banking & customer relationship management in banking industry. Proficient in handling managing retail banking functions, business development & client servicing to facilitate product improvement & contribute towards the growth of an organization

Professional Experience

Presently working as a Manager (Branch sales manager) in AXIS Bank Ltd,

From Dec15 2015 To 27-05-2025

- Team Handling (Making daily plans and leading my Team. When Absent in BRANCH
- SALES MANAGER OR BRANCH HEAD)
- Acquisition of New CA SA Products for Business Development of the Organization.
- To get Business from HNI customers this increases the revenue of the bank by selling Third party products like LI GI & Mutual funds.
- Handling General insurance and life insurance & mutual funds generate IPG revenue of the bank
- Manages Sales activities of Establishment.
- Handling problems of customers and solving it & Maintaining good customer relationship..
- Directs Staffing, Training, & Performance Evaluations to develop & control Sales Program.
- Periodic Sales report showing Sales Volume & Potential Sales.
- Motivating my team with new strategies.
- Aiming towards new reorganizations in the Organization.

Achievements

- Winner of CASA account Heroes.in 2016
- Meet the champions contest winner 1 times in 2017
- One of the best performer award get in rajasthan star meets superstar financial year 2017-2018.
- Award Winner in MAX LIFE INSURENCE
- One of the best performer Oscar award get Pondicherry in 2018
- Winner in balic (bajaj insurance) BREAK THE SHACKLES in 2021
- Gala nights winner year 2022
- Oscar winner year 2023

Extracurricular Activities

Participated in a musical concert advocating drug addiction awareness.

Participated in a musical concert promoting Health awareness
Collaborated with an NGO committed to animal protection.

My Contact

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Bangalore Karnataka

India

Nationality

INDIAN

Hard Skill

- Hard work & self-motivated.
- Positive Thinking.
- Self Confidence.
- Team work.
- Leadership Skills.
- Ability to Multi-task.
- Quick Decision making.

Soft Skill

- Excellent communication skills
- Attention to detail
- Operating System
- Windows XP
- MS Word
- Excel
- Teamwork and problem-solving skills

Education Background

BBM IN JSS COLLEGE DHARWAD, KARANATAKA
UNIVERSITY DHARWAD in 2012-15

Languages.

- English
- Hindi
- Kannada

Hobbies

- Gym
- Travel
- Biking

Miscellaneous Information

- Passport No: T7546446
- Passport Issue : 24-07-2019
- Passport Expiry : 23-07-2029
- Place of issue:- Bangalore