

Curriculum Vitae



SUNIL KUMAR

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OBJECTIVE

Intend to build career with leading corporate of hi-tech environment with committed & dedicated people, which will help me to explore myself fully and realize my potential.

PREVIOUS EMPLOYMENT:-

1. 3 years worked experience with Bsnl GM Office as a Sr Executive started since Mar-2007 to Nov-2010 at Bathinda Office
2. 1 years worked experience with ICICI Prudential Life Insurance as a Sales Executive started since Dec-2010 to FEB -2011 at Bathinda Zone.
3. 3 years worked experience with IDEA Telecommunication Pvt Limited postpaid Sales as a Sr. Executive started Mar-2011 to Sept 2014 at Bathinda Zonal Office.
4. 2 years worked experience with Videocon Integrated Televenture Service Pvt Limited as a Sr. Sale Team Leader started Oct 2014 to Aug -2016 in Sales Team at Bathinda Zone.
5. 3 years worked experience with (Connect Broadband) Quadrant Televenture Service Private Limited started Sept 2016 to Dec 2017 as a Sr. Sale Executive Manager at Bathinda.
6. 6 months worked experience with (Vyom production's private Limited started Jan 2018 to Jun 2018 as a Sr. Assistant Manager at Bathinda.
7. Presently working with Fastway 'Netplus Broadband Services Pvt Limited as a Sr. Manager stated dec-2018 at Bathinda Zone

JOB PROFILE:

- Handling the Distributors
- Planning of FTTH Rollout & Sales also
- Planning, Scheduling, Cost Control, etc.
- Day to day coordination with customers and distributors.
- Customer's satisfaction.
- Sale promotion.
- Manage the whole Channel in location and sometime also in Bhatinda.
- At present handling bathinda Direct **Sales Team**. (Operator, Free Lancer, Alt Channel)

- Support, Preparation of Data of Completed Activities for Client.
- Uniformity of documentation & reports.
- HO Co-ordination. Sales & Operations
- Responsible to manage all the commercial aspects.
- Promote the maximum sale..
- Make new dealers and sub dealers.
- Co-ordination with department and corresponding with Suppliers on scope of supply and specifications.
- Many times I top for sale in whole Punjab.

COMPUTER SKILL : MS projects, MS office, Window installation
Internet

QUALIFICATION : **10th** from Punjab State Education Mohali
: **12th** from Punjab State Education Mohali
: **B.Tech** (Civil) from Punjabi Technical University

PERSONALITY TRAIT

- Willingness of hard working, can take extra responsibility.
- Believe in knowledge power
- Aim high in life

Extra-Curricular Activities

- 1 Won and participated in several Schools, College, University level drama and many more competitions.
- 2 College time I was responsible for handling all students that were performing any competitions, camps, annual functions. I was handle the whole stage level Activities
- 3 Actively participated in college literary and cultural activities. Member of Colleges

PERSONAL PROFILE:

Father's Name : Shri Bhagwan Dass
Mother's Name : Smt: Laxmi Devi
Date of Birth : 15 Oct 1986
Marital Status : Unmarried
Languages Known : English, Hindi & Punjabi
Nationality : Indian
Permanent Address : Hno:-33058 St no 26/1 Paras Ram Nagar
Near Tungwali Gurudwara Sahib
Bathinda-151001 PB

DECLARATION:

I hereby declare that the information furnished above is true to the best my knowledge and can produce testimonials wherever asked for.

(SUNIL KUMAR)

DATE.....
PLACE.....