

# IMAM RAZA

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## PROFILE SUMMARY

Dynamic Logistics and Supply Chain professional with extensive experience across end-to-end supply chain management, operations, warehousing, distribution, inventory control, vendor relations, fleet management, and team leadership. Proven track record of optimizing logistics processes, implementing cost-saving strategies, and ensuring compliance with regulatory standards. Proficient in performance metrics and automation with a strong focus on customer satisfaction and process improvements.

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## KEY COMPETENCIES

Supply Chain Management  
Inventory Control  
Logistics Operations

Export & Import Documentation  
Distribution and Fleet Management  
Excellent communication skills

Strong interpersonal skills  
Proactive and self-motivated  
Customer Relationship Management

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## PROFESSIONAL EXPERIENCE

**Sirius Foods Pvt, Ltd. (Group of Al Kabeer)**

**July 2025 – Continue**

**Logistics Manager –Exim & Domestic Operations (Pan India/ International)**

- Logistic operations and management with team.
- FG management, Fleet operations
- Managed end-to-end logistics, including inbound and outbound operations, warehouse, distribution network, and transportation.
- Collaborated with vendors to meet service standards and maintained compliance with industry regulations.
- Oversaw inventory control, fleet operations of over 200 vehicles, and P&L management for warehouses.
- Led a logistics team, optimizing performance and ensuring cost-effective, timely deliveries.

**Dalmia Bharat Group (Hippo Stores Tech. Pvt Ltd)**

**April 2022 – Jun 2025**

**Assistant Manager**

- Oversaw First, Middle, Last Mile, and Reverse logistics operations.
- Coordinated manpower planning and fleet requirements based on operational load.
- Implemented policies, conducted audits, and drove key logistics metrics for efficient inbound, outbound, and quality operations.
- Managed HR responsibilities, including diversity hiring and maintaining employee morale.

**Dheer Marketing India Pvt. Ltd.**  
**Logistics Manager**

**July 2019 – March 2022**

- Directed Pan-India distribution for brands like Adidas, Raymond, and Benetton, managing capacity and performance metrics.
- Produced and maintained capacity plans and managed logistics for 30 branches and 850 employees.
- Executed hiring and vendor management, improving service capacity and achieving customer satisfaction metrics.

## **PROFESSIONAL EXPERIENCE**

**Bent Inc., Division of Mishriq Inc.**  
**Senior Logistics Executive**

**September 2015 – June 2019**

- Managed national GT and modern trade clients in dry goods logistics.
- Prepared daily MIS reports, inventory records, and monthly freight cost analysis.
- Negotiated logistics partnerships, minimizing costs while meeting service standards.

**V-Xpress (Division of V-Trans India Ltd)**  
**Senior Logistics Executive**

**June 2013 – August 2015**

- Led supply chain and logistics for warehousing, fleet, and distribution, with a focus on cost optimization and service improvement.
- Supported major clients in implementing customer-centric process enhancements and maintained high-quality standards.

**Gati Limited**  
**Key Account Executive**

**July 2011 – June 2013**

- Fostered strong client relationships, delivering tailored logistics solutions and timely service.
- Developed new business opportunities and prepared performance reports to ensure client satisfaction.

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## **EDUCATION & CERTIFICATIONS**

**MBA (PGDM)**  
Majors: Marketing  
GNIT, Greater Noida, 2011

**Graduate - B. Com**  
Allahabad University

**Intermediate & Matriculation**  
U.P. Board, Allahabad

## **TECHNICAL SKILLS**

**MS Office Suite (Word, Excel, PowerPoint)**

**Email, and Internet Proficiency**