

JYOT KUMAR

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DATE:-

BUSINESS HEAD- (BUSINESS DEVELOPMENT)—SHINE METAL UDYOG PVT.LTD.

Shine metal Udyog pvt. ltd is in business of gen set manufacturing, electric panel making, e-rickshaw manufacturing, laser cutting parts fabrication and bending. their esteemed customer list includes tower vison, American towers, Bharati tele services, reliance industries, Eicher motors, bch electrical, escorts construction equipment, Indian railways, Manitou equipment, new Holland tractors, Mahindra defence ,ex

JOB PROFILE

Getting business from domestic market such as automotive, panel industries, earth moving, heavy fabrication and from railways. MNC companies , the main business prospective area.

BUSINESS AND OPERATION HEAD—KPC FLEXI TUBES PVT.LTD.

Kpc flexi tubes pvt.ltd.is based in Faridabad Haryana. They supply various type of material to both domestic and export market. machining, fabrication, rubber, plastic, aluminum die-casting, flexi tubes and forging items are their main products. they have facilities like powder coating, plating, electro plating,hot deep galvanizing, Centre less grinding ,robotic welding, MiG welding, tig-welding ,laser cutting,bending and other facilities in house.

JOB PROFILE

Looking after the domestic business as well as export business (new acquisitions). responsible for the operation as well for the new developmental parts, man management,plant management being the other part of the activities.

PLANT HEAD/GM OPERATIONS—FLOWCON AUTO SYSTEMS PVT.LTD.

Flacon auto systems pvt.ltd. is well known company in NCR region for tubular and laser cutting parts supply. manufacturing of auto parts, laser cutting, pipe bending and fabrication and machining being the main area of function. Their customer list consists of escorts construction, Manitou equipment, siac-skh, action construction, Indian railways, ecocat india, heavy vehicle factory, keestrack, jamuna auto, metso india ,Normet india and Mahindra defence.

JOB PROFILE

Lead the implementation of new manufacturing initiatives, including strategic resource allocation and applying good manufacturing principles, organization structure, leadership, New business sourcing and integration, production systems and techniques for improved efficiencies and adherence to best practice.

- Co-ordination among various departments such as Press shop sheet metal, Pipe Bending, laser cutting and assembly for timely completion of production schedules.production parts as per schedule.
- Development of parts using reverse engineering.
- Internal communication regarding quality objectives, policy and targets.
- Ensuring healthy and friendly employee's relations on shop floor.
- To achieve daily, weekly and monthly production targets.
- Effective use of man and machines.

- Monitoring and reduction of rejection in production line.

FUNCTIONAL STRENGTHS

Plant Management	Strategic Planning	Production Management
Process Planning	Quality Management	Production Optimization
Cost Reduction	Production Planning & Control	Lean Manufacturing

SR. MANAGER (BUSINESS DEVELOPMENT)—SHINE METAL UDYOG PVT.LTD.

Shine metal Udyog pvt.ltd is in business of gen set manufacturing, electric panel making, e-rickshaw manufacturing, laser cutting parts fabrication and bending. their esteemed customer list includes tower vison, American towers, Bharati tele services, reliance industries, Eicher motors, bch electrical, escorts construction equipment, Indian railways, Manitou equipment, new Holland tractors, Mahindra defence etc

JOB PROFILE

Getting business from domestic market such as automotive, earth moving, heavy fabrication and from railways. MNC companies were the main business prospective area.

PLANT HEAD—MANGLA TUBES PVT.LTD. AND M.R. AUTOTECHNO:-

years of experience in Tractor industry, Crane ,Sheet Metal , Fabrication, machining based organization in manufacturing industry for Automotive sector, construction-equipment and Agriculture-Machinery. Sound knowledge in Mining industries, Tractor industries, Earth moving sector, Agriculture machinery, Indian railways, automotive sector, component assembly, Press Shop, Fabrication, machining and Defence sectors. Proficient in developing & streamlining quality systems to enhance *operational* effectiveness and meet operational goals.

Mangla tubes pvt.ltd .and M. r. auto techno,

Faridabad,(Haryana) is in business of manufacturing sheet metals, tubular, machining and fabrication parts for automotive sectors, tractor industries, earth moving industries ,Indian railways, mining industries and defence sectors. their esteemed customer list includes companies like Toyota Kirloskar motors India, Mahindra and Mahindra, swaraj tractors, Eicher motors. new Holland tractors, escorts ltd, Jcb india ltd, Manitou equipment india, john dhree, ecocat india, sonalika tractors, mark exhaust systems, Indian railways and heavy vehicle factory and many more to its name.

FUNCTIONAL STRENGTHS

Plant Management	Strategic Planning	Production Management	Process Planning
Quality Management	Production Optimization	Cost Reduction	Production Planning
& Control	Lean Manufacturing		

• MANAGEMENT

Key Accomplishments: -

- Getting new business from the OEMs and other companies.
- Have very good link in railways and defence sector
- Management of all activities within the production and all other related operations of the company.
- Plan & schedule all production activities for timely completion of customer schedule.
- Conducting daily production meeting and Co-ordination among various departments for timely completion of production schedules.
- Conceptualize and implement procedures to optimize resource / capacity utilization.

- Providing strong leadership to the employees at the plants, ensuring high morale, teamwork, and good employee relations at all levels.
- Production planning and control and removing bottlenecks, if any. controlling/developing action plans for continual improvement in production and quality management system.
- Set up New Plant, Layout and establish processes for optimization of production.
- Communication with customer for increasing volume of running products and for new developments.
- Monitoring processes as per customer requirement & suggesting immediate remedial action to avoid non-conformance.
- Monitoring and reduction of manufacturing consumable cost.
Effective use of man and machines.
- New Product Development /Vendor Up gradation in line of new business development for the Organization
To formulate and maintain system for customer support/customer concern management to improve communication as well as effective implementation of the corrective and preventive actions across the workplace.

• QUALIFICATION:--

• B.com . (DU)

• LEADERSHIP COURSES (SCOUT)

PERSONAL DETAILS:--

D.O.B.--05.07.197

LANGUGE—HINDI/ENGLISH

(JYOT KUMAR)