



# Suraj Kumar

AT + PO BARMASIA , PIRPAINTI DIST BHAGALPUR PIN - 813209

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## Objective

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Motivated and detail-oriented sales professional with three years of management position and experience. Seeking an opportunity to apply my advanced knowledge of sales and customer service and my experience with team-building.

## Education

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- **ITI Navbharat Private ITI Jatakothi Lalomatia Jharkhand** 2019  
ITI ( Electrician )  
90%
- **Oxford Computer Saksharta Mission Pvt . Ltd.** 2019  
Diploma in Computer Application  
A+
- **Mahadev Singh college Bhagapur Bihar** 2010  
Intermediate  
2nd Devision
- **SDN High School Paharpur Dighi Godda Jharkhand** 2007  
High School  
2nd division

## Experience

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- **Reliance Jio** 2020 - 2023  
Jio Point Assistant Manager  
Store and sales manager of Pirpainti
- **Reliance jio** 2016 - 2020  
Fse  
Market sales and Destribution

## Current Status

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- Distributor expansion as per market growth, & as per requirement and product penetration.
- Customer acquisition and revenue growth from rural and new rollout markets and retailer loyalty and share of business from each outlet.

## Achievements

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- Appointed Four New Distributor and streamlined the Distribution in the unrepresented market of Kishandaspur rural area.
- Increased the counter share from 10% to 20%.

## Skills

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- Marketing and Sales
- Team management
- Ms Office (Word , Excel , Powerpoint)

## Language Known

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- English
- Hindi

## Personal Information

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- Father's Name - Shri Vishwanath sah  
Date of Birth - 15 December 1991  
Marital status - Married  
Nationality - Indian

## Declaration

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- I hereby declare that all the details mentioned above are in accordance with the truth and fact as per my knowledge I hold the responsibility for the correctness of the above-mentioned particulars.