

NISHANT MEHRA

Delhi, India | +91 8800913566 | nknishant67@gmail.com

PROFESSIONAL SUMMARY

Business Development Executive with experience in visa consultation, lead conversion, customer relationship management, and business development within the travel and visa services industry. Skilled in handling B2C and B2B clients, documentation guidance, and achieving sales targets.

WORK EXPERIENCE

Business Development Executive | Visa2Fly (Nov 2025 – Present)

- Handle visa consultations and documentation guidance.
- Generate and convert leads through customer engagement.
- Manage CRM records and client follow-ups.
- Coordinate with operations teams for smooth visa processing.
- Achieve monthly sales and performance targets.

Key Achievements

- Consistently achieved assigned sales and performance targets within timelines.
- Assisted clients with visa documentation for international travel.
- Contributed to lead conversion, retention, and customer satisfaction.

VISA & TRAVEL KNOWLEDGE

Tourist Visa Processing | Business Visa Processing | Documentation Verification | Client Counselling | Travel Compliance | End-to-End Application Assistance

INDUSTRIAL TRAINING

Industrial Trainee | Radisson Blu Plaza Delhi Airport, Aerocity (4 Months)

Guest service, hospitality operations, communication, teamwork, and customer relationship management.

EDUCATION

B.Sc. Hospitality & Hotel Administration – Dr. Ambedkar Institute of Hotel Management (2024)

Class XII – St. Angel's Senior Secondary School (2021)

SKILLS

Business Development | Lead Generation | B2C & B2B Sales | CRM Management | Customer Service | Negotiation | MS Excel | MS Word | PowerPoint | Google Workspace

LANGUAGES

English | Hindi