

Sumit Kumar Ghosh

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Objective

I seek challenging opportunities where I can fully use my skills for the success of the organization.

Experience

Assistant Professor

01/07/2010 - 07/07/2015

Ehiapur B.Ed College

Principal

17/09/2015 - 28/05/2024

Aurobindo PTI

Sales Manager

24/06/2024 - 08/03/2025

Aviva Life Insurance Company India Limited

Senior Business Manager

10/03/2025 - 01/11/2025

Pnb Metlife

Senior Branch Manager

03/11/2025 - Present

Shriram Life Insurance Company

Education

Course / Degree	School / University	Grade / Score	Year
Madhyamik	WBBSE	65.25%	1998
Higher Secondary	WBCHSE	48.3%	2000
B.A (Hons)	University of Calcutta	50.5%	2004
M.A	University of Calcutta	50.25%	2006
B.Ed	University of Calcutta	63.2%	2008
M.Ed	University of Calcutta	58.33%	2010

Skills

• Sales • Team Building • Problem Solving • Decision Making

Achievements & Awards

• For Business:- Certificate of appreciation from Aviva Life Insurance Company India Limited for invaluable contributions towards Business (WRP/NOP/DISTRIBUTION BUILDING) in the month of July, August & September- 2024 (JAS' 24). • For Recruitment:- Ranked 1 of Agency

(Aviva Life Insurance Company India Limited) top 5 Sales Manager in Pan India on WA Coding in the month of September, 2024. • Target Achievement at Pnb Metlife:- 1) March, 2025(Joining Month) for Team Build Up and top FA Recruitment in Pan India with ADM East, Pnb Metlife. 2) April, 2025 -130% achievement in target. 3) May, 2025 - 482% achievement in target. 4) June, 2025- 181% achievement in target. 5) July, 2025- 152% achievement in target. 6) August - 144% achievement in target.

Interests

Cricket

Football

Badminton

Table Tennis

Listening Music

Reading Books

Languages

English

Hindi

Bengali

Current CTC

4.5 Lac

Personal Information

DOB- 15/02/1982
Father's Name- Sanatan Ghosh
Nationality- Indian
Religion- Hindu
Category- General
Gender- Male